



launchlabs Sofia is a studio for business innovation and organizational transformation part of the international company launchlabs

Job Offer

/// launchlabs Sofia is now hiring a Training Lead ///

Who are we?	We're launchlabs - an international innovation company with offices in Sofia, Berlin, Basel and Bangalore. Our mission is to turn organizations into more customer-centred and innovative working places that offer meaningful and sustainable innovations to their customers. Our work requires creativity, but also strong project management, communication and group facilitation skills, as well as a deep understanding of various industries and business processes.
What we do:	<p>LearningLabs: We transform organizations through custom fit training and change management programs based on design thinking, service design, scrum, agile and similar new age innovation and customer experience methodologies. We tailor-make the programs based on our client's needs and we deliver key components of the programs like training workshops, motivational lectures and innovation competitions.</p> <p>ProjectLabs: We also do what we preach and develop innovative concepts with our clients. We have worked on various strategic projects ranging from how might the bank branch, the bookstore or the hospital of the future look like. We've also worked on service design and service redesign projects that aim to improve the end-to-end customer and employee experience with a brand.</p>
Our clients:	These are some of the clients we have worked with:

	<p>International corporations: Accenture, PwC, FraPort, Roche, A1, Telenor, ING, RaiffeisenBank, UniCredit, VMWare and Konica Minolta.</p> <p>Home grown companies: Econt, Ciela, and Ligna Group.</p> <p>Top-tier NGOs: Hesed, Move.bg, Teach for Bulgaria, Junior Achievement and NMD as well as universities, schools, startup accelerators and up and coming startups.</p>
<p>Job activities:</p>	<p>As a Training Lead you can expect to be involved in the following activities:</p> <ul style="list-style-type: none"> - Training design and delivery: design of custom fit training and change management programs based on design thinking, service design, scrum, agile and similar new age innovation and customer experience methodologies; design and delivery of individual program components like training workshops, motivational lectures, innovation competitions and similar. - Presentations and public speaking: presentation of launchlabs services to various audiences - in face to face meetings with clients, at public conferences and open workshops. - Account management: end-to-end communication with client with regard to identifying needs, developing custom fit training and change management programs and delivering them successfully. - Self development and new product development: acquiring new know-how and contributing to the development of new training modules, materials and means of delivering it.
<p>Job location:</p>	<p>We're looking for a Training Lead for our office in Sofia. Our Training Lead has to be fluent in Bulgarian and English and based in Sofia. International travel will be part of the job.</p>
<p>Knowledge and Skills required</p>	<p>We expect candidates to be able to demonstrate with confidence that they:</p> <ul style="list-style-type: none"> - Know inside-out at least three of the major methodologies (design thinking, service design, agile, scrum, lean startup, futures thinking, systems thinking) and have a basic understanding of the rest. - Have practical experience in training design and delivery of at least 3 years and have worked with various audiences and group sizes. - Are acquainted with various industries and business challenges. - Have impeccable presentation and communication skills in Bulgarian and English. German as well as other languages is a plus. - Show propensity to adopt new technologies earlier than the mainstream. <p>It's a benefit if candidates have mastery of:</p> <ul style="list-style-type: none"> - Coaching and facilitation techniques like art of hosting, serious lego play, etc. - Visual communication skills - Sketching and visual notetaking - Storytelling, writing and vlogging
<p>Why you should apply?</p>	<ul style="list-style-type: none"> - An international company with a mission, a diverse team and an awesome creative space - Opportunity to work on innovative projects - Opportunity to learn and travel

